

EDUCATION: Temple University, School of Sport, Tourism and Hospitality Management, May 2018
Bachelor of Science in Tourism and Hospitality Management
Minor: General Business
Certificate in Event Leadership

INDUSTRY EXPERIENCE:

Saxbys, Philadelphia, Pa

December 2017- July 2017

Student Café Executive Officer (C.E.O.)

- Served as a Student C.E.O. of an exclusively student-run café and had full managerial responsibility for an operation that employed 61 team members and generated over \$800,000 in annual revenue.
- Practiced self-management and servant leadership to build a mission-driven culture.
- Achieved mastery in Saxbys' 3 Pillars of Leadership; Team development, Community Leadership, and Financial Management
 - **Team Development**

-Provided hands-on training and in-café onboarding for all new team members that served over 900 guests a day.

-Learned—and applied—interpersonal skills via on-shift coaching, feedback, and task delegation with team members.

- **Community Leadership**

-Fostered programming with Temple University's Fox School of Business and School of Sport, Tourism and Hospitality Management to increase the double impact of the business

-Raised over \$7,000 during our Pay-as-you-wish, for student scholarships

- **Financial Management**

-Fully responsible for all P&L items including: ordering and inventory, vendor relations, labor schedule, and marketing budget to drive revenue, manage cost, and ultimately maximize profitability.

-Presented monthly P&L Statements to Saxbys executive team at center city headquarters

Stratus Rooftop Lounge, Philadelphia, Pa

January 2017- May 2017

Sales and Marketing Intern

- Involved in prospecting, 50 or more, potential clients for the multiple event spaces.
- First point of contact when VIPs and special clients visited Stratus.
- Interacted with the BEO teams and attended weekly BEO meetings.

National Multiple Sclerosis Society, Philadelphia, Pa

February 2015-August 2015

Event Planning Intern

- Involved with the planning and organizing of the Walk MS and Bike MS events and The Women Against MS Luncheon.
- Interacted with members and acquired new donors and solicited sponsor.
- In charge of reconnecting with organizations and individuals that were previous and current sponsors and donors from the Greater Philadelphia area.

ORGANIZATIONS & ACTIVITIES:

- Captain/Lead Server, Five Star Staffing, Philadelphia, Pa October 2013- Present
- Moderator, 2017 Senior Professional Development Seminar Alumni Panel November 2017
- Campus Recreation, Temple University August 2014- August 2017
- Member, Professional Conventions and Meetings Association January 2016
- Coach, Girls on the Run Philadelphia and Heart and Sole Philadelphia December 2016
- Temple University Rome, Special Events Assistant Fall 2015

CERTIFICATIONS:

- ServSafe Certified March 2018
- RAMP Certified August 2017
- CPR and AED Certified Spring 2017
- Social Tables Certified Spring 2016

